

March 2023 Masterclass

HOW healthy IS YOUR CREDENTIAL PROGRAM?

Have you established a taxonomy or framework that distinguishes one badge from another (type, rigor, audience, etc.)?

- Yes, we have this in place. 5
- No, we don't need one. We have a very small program. **3**
- No, we haven't done this. 1

How frequently would you say an announcement or post is made to promote your program?

Credly

- Almost weekly! We have a robust marketing engine in place. **5**
- Maybe a couple times a year. I have to fight for every post. **3**

Which of these features are you using on your templates?

Earn This Badge link
 Print Certificates

Collections

Recommendations

• I admit it - not often enough! 1

1 point / each

• Hyperlinks in criteria

Attributes

More Info link

IS YOUR PROGRAM UP TO SNUFF? THIS FUN QUIZ WILL HELP YOU DETERMINE WHETHER YOU NEED A **MINOR ADJUSTMENT** OR A **MAJOR REBOOT**.

How often have you reviewed your goals and metrics?

- On a regular cadence, my group reviews the goals and metrics. **5**
- We have goals! I remember recording them. **3**
- The goals seem to be a moving target for a variety of reasons. We haven 't reviewed for a while. 1

What's the shape of your governance plan?

- It's a crisp document that outlines the big picture and the implementation strategies. We use this frequently. 5
- We have a governance plan. It seems to have changed and I am not certain the document was updated or widely shared. **3**
- We didn't record a formal plan. 1

When was the last time you audited your badge templates?

- Within the past year. 5
- We don't need to audit there are too few templates or nothing has changed. **3**
- Audit? 1

How often do you issue?

- Daily! We have an integration and earners get their badges almost instantly. **5**
- We are fairly regular. Badges are issued within 30 days of earning. **3**
- We issue when someone asks, so we don't follow a prescribed schedule. **1**

What strategies have you used to promote your program?

Social Media Posts
 Featured in our LMS

- Internal Comms
 Splashe
 - ternal Comms Splashed on our website
- Emails to Recipients Announced at annual meetings/conferences

YOUR PROGRAM'S PULSE IS...

31 OR MORE

Excellent! It looks like you have put many best practices in place! Share your secrets?

20-30

Not too shabby, but there's room for improvement. How can we help?

19 OR LESS

Oof. Definitely time for a reboot. We can recommend where to start!



Why are we here?

- The more things change, the more they stay the same.
 - Programs change, best practices do not.
- The strongest programs take inventory and perform regular health checks.



Our guide

Warm up: Success set-up

- Goals and governance •
- Taxonomy ٠
- Cardio: •
 - Template design + features ٠
- Strength:
 - Marketing, promotions, communications •
- Stretch:
 - Issuing methods ٠
 - Reporting (analytics) •
- Cool down •
 - Resources

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 Featured in our LMS
- Internal Comms Splashed on our website

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 Announced at annual meetings/conferences

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How frequently would you say an announcement or post is made

Credly

• I admit it - not often enough! 1

Which of these features are you using on your templates? 1 point / each

- Attributes Collections
- More Info link Recommendations
- Earn This Badge link
 Print Certificates Hyperlinks in criteria

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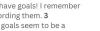
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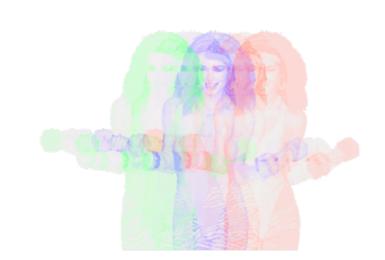




Warm up: Goals, governance and structure

- Got goals? Got *metrics*?
 - Increase brand awareness = shares
 - Increase engagement = # issued, # enrolled in next course
- Governance
 - We have a new template
 - Who, what, why, when/how
- Taxonomy/Framework?

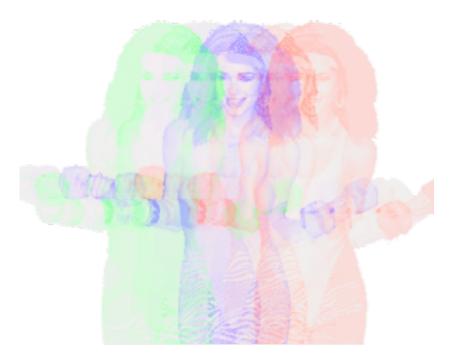
Cardio: Templates & features



- Groups! 10 minutes HITT
- Review a template for a credential related to completing a course in Javascript
- As a group, make suggestions
- Your team will have a Credly person to assist
- Introduce yourselves while we shift CSMs around, please

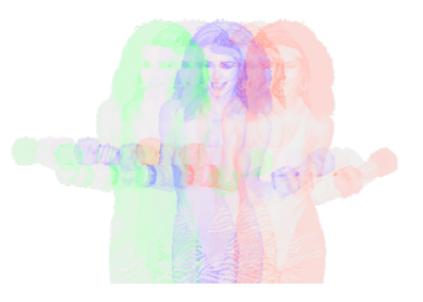
Cardio: Measuring success

- Is the description "earner focused"?
- Are there links for more info and earn this badge?
- What did you decide about the attributes?
- How did you select/edit skills? Did you test them?
- Is the criteria stated in such a way that someone would believe they could attain this (and would they know where to go to do so?)?



Cardio: Layers of goodness (favorite features)

- Recommendations
- Collections
- Expirations
- Print options



Cardio: So what? What now?

Strength: Communications

- Must happen with regularity
- Reach people where they are
- Do not let up!
- Consider additional audiences
- Do you "pop"?



Stretch

- Issuing methods
 - Be timely
 - Consider whether automating might help
- Analytics
 - Check the metrics
 - Report up
 - Tie to business goals



Cool down: Resources for follow-up

- <u>Governance guide</u>
- <u>Comms Guide</u>
- <u>Quality Check</u>
- <u>Best practices in template development</u>
- Issuer Help Center
- The Academy (write to us academy@credly.com)





Thank you and please give feedback

<u>6 question survey here</u>



